

Larry Elkins, Chairman
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Hawkins County
Industrial Development Board

Lynn Kirk Lawson, Industrial Developer
Marlene Dobbs, Administrative Assistant

June 15, 2011

Chairman Julius Genachowski
Federal Communications Commission
445 12th Street, SW
Washington, D.C. 20554

Dear Chairman Genachowski:

As the industrial recruiter for Hawkins County, I am constantly auditing our asset inventory to share with our prospects. The Industrial Development Board of Hawkins County works with the Chamber of Commerce, local government, and regional - state economic development agencies to help recruit businesses to our area. We are committed to our existing and future industries in helping them to be competitive in the world marketplace so employment will flourish in our county and region.

With the future implementation of a combined AT&T/T-Mobile network, our inventory story will improve along with the economic outlook for our area. More wireless broadband access is directly connected to more economic growth. Businesses that use broadband make thousands more per year and that money can be reinvested directly in our community.

This is important for businesses in our area because having access to mobile broadband means geography and size no longer matter. No longer will larger cities have a broadband advantage. Businesses will grow and succeed because of imagination, innovation and adaptability - all hallmarks of small businesses.

Because of the availability of new technologies, the AT&T-T-Mobile merger would bring new opportunities to Hawkins County. I ask that you give this proposed merger your full support.

Sincerely,

Lynn Kirk Lawson
Industrial Developer

CC: Commissioner Meredith Attwell Baker
Commissioner Mignon Clyburn
Commissioner Michael Copps
Commissioner Robert McDowell